



In the Driver's Seat

Brandi Galin- Manager, Driver Dispatch



- Established in 1943
(75 Years in 2018!!!)
- 4th Generation Owners
- 220+ Power Units
- 1200+ Chassis (Trailers)
- 300+ Employees
- Headquartered in
Buckeye, AZ
- 25 Acre Terminal in
Phoenix, AZ
- Ports of LA/Long Beach
to/from Phoenix
- 60% of miles are CA

Me...

- **20 Year Professional Driver**

- Southwest Motor Freight (7 years)
- Swift (2 years)
- Intel (2 Years)
- US Express (5 Years)
- CTI (2 Years)
- Morenci Copper Mine

- **Duncan and Son Lines**

- Professional Driver
- Customer Service
- Dispatcher
- New Driver Onboarding
- Manager, Dispatch

In the Driver's Seat

- The Load Offer
- The Pretrip
 - Mechanical defects
 - Correct Equipment
 - Air, grease, lights, fuel, DEF, etc.
 - ELDs (Electronic Logging Device)
- Loading
 - Check-in (Security, Shipping office, gate guard, etc.)
 - Backing into dock - GOAL (Get Out And Look)
 - Wait Time
 - Facilities
 - Paperwork
 - Secure the Load (Doors, seals, load bars, temp settings, straps)
 - Workflow (PeopleNet, Omnitrac, QUALCOMM, other)

In the Driver's Seat

- Route Planning
 - Traffic
 - Weather
 - Fuel Optimization
 - Appointment Time(s)
- Deliveries
 - Check-in (Security, Shipping office, gate guard, etc.)
 - Backing into dock - GOAL (Get Out And Look)
 - Wait Time
 - Facilities
 - Paperwork
 - Clear Trailer
 - Workflow (PeopleNet, Omnitrac, QUALCOMM, other)
 - Document Capture (Trip Envelope, PODs, scale tickets, interchanges, fuel receipts, repair receipts, BOLs, count sheets, DOT inspections, traffic tickets, etc.)

In the Driver's Seat (other considerations)

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| <ul style="list-style-type: none"> • Scales/State Lines • Traffic • Weather • Breakdowns <ul style="list-style-type: none"> • Tires • Engines/Mechanical • Natural Disasters/Events <ul style="list-style-type: none"> • Fires • Bridges Outage • Safety/Shop Needs • Cameras | <ul style="list-style-type: none"> • Labor Issues/Disputes/Strikes • Changes in Customer Plans • Changes in Trucking Co Plans • Special Procedures <ul style="list-style-type: none"> • Ports • Military Bases • Rail Ramps • International/Customs • Parking • HAZMAT |
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In the Driver's Seat (more considerations)

- Post Trips
- Services (Oil Changes)
- Switch Outs
- Training
- Safety Meetings
- DOT Inspections
- Random Drug Tests
- Bathrooms
- Showers
- Place to Eat



Thank You

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